

Janitorial Cleaning Products Bid

Background

The County uses certified green cleaning products in order to help create a healthy work environment for janitorial staff and building occupants. We require that products be certified to one of the following third-party green cleaning standards: [UL/ECOLOGO](#), [Green Seal](#), and the U.S. Environmental Protection Agency's [Safer Choice Standard](#). Requiring certification to these standards allows us to feel confident that the products we buy will perform well and meet our green and healthy purchasing goals.

Bid Details

Bid Type: Request for Quotation (RFQ)

Bid Number: 902129

Contract Start Date: November 7, 2022

Contract Duration: Three years, with the option to renew for two years

Products Awarded: General purpose and restroom cleaners; glass cleaner; carpet and hard floor care; metal and furniture polish; disinfectant

Vendor: WAXIE Sanitary Supply, (925) 337-2953

Pricing: See page 9 of this document

More Information: For more information, or for a copy of the bid, contract or award summary, call the Alameda County General Services Agency Purchasing Department at (510) 208-9600.

Disclaimer

This document provides an excerpt of the environmental specifications from this bid. It is compiled from the original bid and all addendums issued during the procurement process.

This document is provided for informational purposes only, and may not include all of the product or service specifications. Agencies interested in evaluating this bid for a piggybacking opportunity should obtain a full copy of the bid and other contract documents, as required, to determine if the competitive process and contract awarded allows piggybacking and meets your agency's rules and regulations for contracting. Contact your legal counsel if you have questions about piggybacking.

Environmental Specifications Excerpt: RFQ No. 902129

I. STATEMENT OF WORK

A. INTENT

It is the intent of these specifications, terms and conditions to describe janitorial cleaning products required by the Alameda County General Services Agency–Building Maintenance Department (GSA–BMD) and Probation Department (ACPD).

The County intends to award a three (3)-year contract (with option to renew for two (2) years) to the Bidder selected as the lowest responsible Bidder whose response meets the County’s requirements.

It is the intent of these specifications, terms and conditions to procure the most environmentally preferable products with equivalent or higher performance and at equal or lower cost than traditional products. Specific requirements from the County’s Sustainability Program that are related to this Bid are included in the appropriate Bid sections.

D. SPECIFIC REQUIREMENTS

3. Product Requirements:

a. Dispensers:

- (1) Dispensers will be required for some of the cleaning products, while for other products, it will be a desirable specification (please see Appendix 1 – Products Specifications and Requirements).
- (2) All dispensers for the cleaning products must be closed dilution-control system dispensers, which automatically dilute concentrated products using water directly from the water pipes and prevent the concentrated product from being accessed by users.
- (3) All dispensers must be provided to the County at no additional cost.

- (4) Dispensers will all have to be replaced by the Contractor if the product is not compatible with the current dispensers.
 - (5) Most dispensers will be installed by GSA–BMD. If installation is required by the Contractor, this will be provided to the County at no additional cost.
 - b. Microfiber Cloth Towels
 - (1) All cleaning products must be colored, including the labels for bottles to match the chemical, and must be delivered with a corresponding colored rag/towel that will be used with the product.
 - (2) A minimum of four different colors shall be provided that coordinate with the cleaning system.
 - (3) Microfiber cloth towels will be ordered by the County on an as-needed basis.
 - (4) Size of the microfiber cloth towels must be 16 inches by 16 inches.
 - c. ACPD requires that:
 - (1) All cleaning products will be in a tamper-proof dispenser.
 - (2) All dispensers will be secured with a padlock or designated key lock system approved by the County, in order to keep the cleaning products locked up and under control.
 - d. All product requirements, specifications and any additional documentation are included in Appendix 1 – Product Requirements and Specifications.
- 4. Off/Non-Contract Items:
 - a. Off-contract products are those products without fixed contract pricing. There is a separate Bid Form – Table B for

off-contract products linked to similar product categories contained in Bid Form – Table A. This discounts must be valid for the duration of any agreement and will apply to any and all janitorial cleaning products ordered from the Contractor's catalog(s), whether they are in print form or items available for ordering online. Contractor must provide the County the maximum discount possible from their catalog list price to match or improve on competitor's retail prices for the same exact product required by County. The primary objective is for the Contractor to provide its entire catalog(s) of products so that County agencies may order a broad range of products as appropriate for their needs, with exceptions noted as excluded items.

5. Environmental Certifications:

- a. Contractor must meet the minimum standards established for the performance of environmentally preferable cleaning products are based on Green Seal, UL Environment EcoLogo Certifications, and/or the Safer Choice Standard managed by the U.S. Environmental Protection Agency (EPA), as relevant to that category of products as specified under each product category listed in Appendix 1.
- b. Links to the Green Seal Standard, UL Environment EcoLogo Standard, and/or the Safer Choice Standard, as well as listings of currently certified products under each standard, are listed in Appendix 2.

6. Training:

- a. The product manufacturer, their distributor, or a third party must offer onsite training and training materials in the proper dilution and use of products as well as the proper disposal of unused product. Specific attention must be paid to safety issues, emergency procedures, and how chemicals may or may not work together. Initial training and additional training during the contract term must be offered at no additional cost to the County. Components of the training program must include, but not be limited to:

- (1) On-site initial training, up to 30 hours, for use of products including field demonstrations for approximately 20 staff, including Janitorial Supervisors, Leads, and other staff.
- (2) On-site training on an as-needed basis, with specific staff, for the purposes of trouble-shooting particular issues. This training may need to occur in the evenings or early morning.
- (3) Training materials for Janitor Supervisors and Leads to train janitorial line staff. There are approximately 200 line staff janitors. Training material will be picture-based with English text. A description of the training approach and materials should be included in the bid response. Examples of training materials may be included.
- (4) Written instructions on the use of products and equipment. Instruction on how to properly maintain equipment must be addressed.
- (5) Training materials should include step-by-step instructions for the proper dilution, use, and disposal, and the proper use of dispensing equipment, if applicable.
- (6) On-going training, as needed, either on-site or at designated sites within the County.
- (7) A phone number, local to the County or toll-free, operated by staff knowledgeable of the products bid for a minimum of eight consecutive hours Monday through Friday, anytime between 6:00 a.m. and 6:00 p.m. (PST/PDT), for departments to call to receive instructions and assistance on product use.

7. Transition

- a. Contractor shall meet with the County a month before the contract start date for a transition meeting, at no cost to the County.
- b. Contractor shall explain in writing to the County their implementation plan and work with the County on modifying that implementation plan, if necessary.
- c. Contractor shall work with the County to first use up products in the County's current inventory.

E. DELIVERABLES / REPORTS

1. Contractor shall provide electronic quarterly usage reports to the GSA Sustainability Department and to the Procurement & Contracts Specialist for Janitorial Cleaning products, upon request by the County, at no cost to the County. These reports shall be submitted in a Microsoft Excel electronic file and be formatted in such a way as to be sortable.
2. Contractor shall provide monthly and annual purchase summary reports upon request at no cost to the County.
3. County shall pay from the itemized monthly statement for GSA-BMD. Individual invoices also provided.
4. The County will work with the Contractor to finalize the format of these reports upon contract award. The County reserves the right to make changes to the report and to request additional information, if deemed necessary. These reports will be issued within three weeks of the close of the previous year, upon request by the County. Additional electronic copies of these reports shall be sent to additional County business units upon request. Ad hoc reports shall be provided by the Contractor, as required, at no additional cost. Below is a description of the minimum information that will be included in the report and the formatting requirements.
 - a. Detailed Quarterly Usage Report Formatting
 - (1) Information provided in one worksheet (not multiple tabs or worksheets).

- (2) Formatted to sort chronologically by purchase date and by key categories as defined below.
- (3) Each horizontal line to contain the data for a single transaction including item, quantity, unit cost, and total cost of transaction.

b. Key Categories

- (1) Purchase date
- (2) Customer Number (provide key)
- (3) Item part number
- (4) Item description (e.g., brand, size, color, etc.)
- (5) Type of unit used for pricing (e.g., each, box)
- (6) Number of individual pieces per unit
- (7) Units purchased (i.e., order quantity)
- (8) Shipped quantity (if not same as order quantity)
- (9) Unit price (i.e., charge to customer)
- (10) Total order cost
- (11) Certification standard met by product, if any (e.g. Green Seal, EcoLogo or Safer Choice Standard).

Contract Pricing and Relevant Exhibits from the Contract

Contract pricing is provided for informational purposes only and is current as of the contract start date listed in this document or otherwise stated in the following pages. Alameda County does not guarantee pricing or that you will be able to piggyback on any contract. If your agency wishes to piggyback, contact the vendor directly and work with your legal counsel to establish a separate contract apart from Alameda County.

Appendix 1 and 2 describe the required and preferred environmental attributes of each product category. They were included in the bid, and incorporated into the contract.

EXHIBIT B

PAYMENT TERMS

- County will use its reasonable efforts to make payment to Contractor upon successful completion and acceptance of the following services listed within thirty (30) days upon receipt and approval of invoice.

Dilution	Product Description	Product Name Product #	Concentrated Volume	Qty	Dilution Ratio	Concentrated Product Cost (per case)		
						Year 1	Year 2	Year 3
General Purpose and Restroom Cleaners - Environmentally Preferable								
1	General Purpose Cleaner	320007 - WAXIE- GREEN SOLSTA 243 NEUTRAL CLEANER	3 liters	4 per case	1:128	\$ 50.65	\$ 51.86	\$ 53.42
2	Restroom Cleaner	1030400 - WAXIE- GREEN SOLSTA 300 NONACID BATHROOM CLEANER 3L 4/CS	3 liters	4 per case	1:32	\$ 58.77	\$ 60.54	\$ 62.35
3	Glass Cleaner	950110 - WAXIE- GREEN SOLSTA 543 GLASS & SURFACE CLEANER	3 liters	4 per case	1:60	\$ 44.73	\$ 46.08	\$ 47.46
4	Heavy Duty Cleaner	410056 - WAXIE- GREEN SOLSTA 143 CLEANER DEGREASER	3 liters	4 per case	1:64	\$ 69.08	\$ 71.16	\$ 73.29
5	Liquid Hand Soap (Not Antimicrobial)	546100707 - CLEAN & SMOOTH LOTION SKIN CLEANSER	1250ML	4 per case	RTU	\$70.54	\$ 72.66	\$ 74.84

6	Foam Soap (Not Antimicrobial)	546100870 - FACILIPRO CONCENTRATED MILD FOAM HAND SOAP	1.3 liters	2 per case	1:10	\$174.87	\$ 180.12	\$ 185.52
7	Hand Sanitizer	385713 - PURELL GREEN CERTIFIED INSTANT HAND SANITIZER FOAM	1.2 liters	2 per case	RTU	\$ 8.49	\$ 70.55	\$ 72.67
General Purpose and Restroom Cleaners - Traditional								
8	Graffiti Remover	1077410 - WAXIE PRO GRAFFITI REMOVER QT 6/CS	1 quart	6 per case	RTU	\$ 61.53	\$ 63.38	\$ 65.28
9	Furniture Polish	755000 - WAXIE-GREEN FURNITURE POLISH	1 quart	8 per case	RTU	\$43.91	\$ 45.23	\$ 46.59
10	Abrasive Cleaner	1033400 - WAXIE-GREEN SCRUB-EASE II CREME CLEANSER	1 quart	12 per case	RTU	\$ 35.43	\$ 36.50	\$ 37.59
11	Enzymatic/Cleaner/ Digester	1030310 - WAXIE ENZYMATIC LUSTER CREME CLEANSER QT 12/CS	1 quart	12 per case	RTU	\$ 48.25	\$ 49.70	\$ 51.19

12	Disinfectant/ Sanitizer	170059 - WAXIE SOLSTA 730 HP DISINFECTANT CLEANER	3 liters	4 per case	1:64	\$ 100.71	\$103.74	\$ 106.85
13	Metal Polish	750130 - WAXIE METAL SHEEN STAINLESS STEEL CLEANER 15 OZ CAN 12/CS	1 quart	12 per case	RTU	\$ 88.61	\$ 91.27	\$ 94.01
Carpet Care - Environmentally Preferable & Traditional								
14	Carpet Care - Shampoo	1070254 - WAXIE-GREEN FIBERCARE CARPET SOIL EXTRACTOR	1 gallon	4 per case	1:21	\$ 52.49	\$54.07	\$ 55.69
15	Carpet Care - Wet Extraction Cleaner	1070264 - WAXIE FIBERCARE #2 CARPET EXTRACTOR	1 gallon	4 per case	1:32	\$ 52.10	\$53.67	\$ 55.28
16	Carpet Care - Defoamer	1070324 - WAXIE DEFOAMER FOAM DISSIPATOR	1 gallon	4 per case	1:10	\$ 38.76	\$39.93	\$ 41.12
17	Host Carpet Cleaner (Dry)	1070922 - EXTRA (HOST) DRY CARPET CLEANER 2.2#	1 30 LB	1 bucket	RTU	\$ 95.20	\$98.06	\$ 100.01
Hard Floor Care - Environmentally Preferable								
18	Hard Floor Care - Neutral Cleaner	320007 - WAXIE-GREEN SOLSTA 243 NEUTRAL CLEANER	3 liters	4 per case	1:128	\$ 50.65	\$51.86	\$ 53.42
19	Hard Floor Care - Concrete/ Terrazzo Finish	930010 - 110800-07 MAXIM ACTION FLOO	5 gallon	1 drum	RTU	\$ 88.35	\$ 91.01	\$ 93.74
20	Hard Floor Care - Finish	930010 - 110800-07	5 gallon	1 drum	RTU	\$ 88.35	\$ 91.01	\$ 93.74

		MAXIM ACTION FLOOR						
21	Hard Floor Care - Buff/Burnish/ Restorer	930211 - WAXIE-GREEN FLOOR FINISH ENHANCER	1 gallon	4 per case	1:64	\$ 56.79	\$ 58.50	\$ 60.25
22	Hard Floor Care - Stripper	320824 - WAXIE BOMBERS FLOOR STRIPPER	1 gallon	4 per case	1:4	\$ 89.96	\$92.66	\$ 95.44
Hard Floor Care - Traditional								
23	Hard Floor Care - Concrete/ Terrazzo Finish	930054 - WAXIE MIRAGE FLOOR FINISH	1 gallon	4 per case	RTU	\$ 71.39	\$73.54	\$ 75.74
24	Hard Floor Care - Finish	930054 - WAXIE MIRAGE FLOOR FINISH	1 gallon	4 per case	RTU	\$ 71.39	\$73.54	\$ 75.74
25	Hard Floor Care - Buff/Burnish/ Restorer	930154 - WAXIE ENCORE HIGH-SPEED FLOOR RESTORER	1 gallon	4 per case	1:4	\$ 54.68	\$56.33	\$ 58.02
26	Hard Floor Care - Stripper	320024 - WAXIE BALANCE NEUTRAL-PH HARD SURFACE CLEANER	1 gallon	4 per case	1:4	\$ 40.44	\$41.66	\$ 42.91
Other						Unit Price	Unit Price	Unit Price
				UOM				
27	Microfiber Cloth Towels 16 inches x 16 inches	770400 - BLUE MICROFIBER TERRY CLOTH 16 X 16 IN		Each		\$ 1.79	\$ 1.84	\$ 1.90

- Invoices will be reviewed for approval by the County, depending on the department to whom the invoice is issued.

APPENDIX 1

PRODUCT SPECIFICATIONS AND REQUIREMENTS

GROUP #	PRODUCT GROUP	PRODUCT TYPE	ITEM #	PRODUCT CATEGORIES	PRODUCT SPECIFICATION			REQUIRED BID SUBMITTALS
					Intended Use	Environmental Certification Standards and Mandatory Specification**	Desirable Specification	
1	General Purpose & Restroom Cleaners	ENVIRONMENTALLY PREFERABLE	1	General Purpose Cleaner	<ul style="list-style-type: none"> Routine cleaning of hard surfaces including impervious flooring such as concrete or tile. Routine cleaning of offices, institutions, warehouses, and industrial facilities and not of households, or food preparation operations. Cleaners must remove rust, mineral deposits, or odors Does not include products to strip, polish, or wax floors Does not include any products requiring registration under the Federal Insecticide, Fungicide, and Rodenticide Act (FIFRA), such as those making claims as sterilizers, disinfectants, or sanitizers. 	<ul style="list-style-type: none"> Must meet the Green Seal standard for <i>Industrial and Institutional Cleaners</i> (hereafter referred to as GS-37¹) and must be Green Seal certified at the time of bid submission OR <ul style="list-style-type: none"> Must meet EcoLogo standard for <i>Hard Surface Cleaners</i> (hereafter referred to as UL 2759⁶) and must be EcoLogo certified at the time of bid submission OR <ul style="list-style-type: none"> Must meet U.S. Environmental Protection Agency's (EPA) Safer Choice Standard ¹⁰ (hereafter referred to as Safer Choice labeled) and must be labeled as such at the time of bid submission. AND <ul style="list-style-type: none"> Must meet industry acceptable performance standards Must be compliant with California OSHA requirements. Products bid for use in juvenile detention facilities must have hazard ratings of 0 or 1 for health, flammability, and reactivity for ready-to-use product. No methylene chloride, perchloroethylene, or trichloroethylene is allowed in product under the California Code of Regulations (Article 2 Section 94509, Title 17) A Closed-Dilution Control System is required 	1) Alameda County desires products that are effective for use in multiple product categories.	1) Copy of Green Seal, EcoLogo, or Safer Choice Standard certification at the time of submission. 2) Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.

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1	General Purpose & Restroom Cleaners	ENVIRONMENTALLY PREFERABLE	2	Restroom Cleaner	<ul style="list-style-type: none"> Must clean hard surfaces in a bathroom such as counters, walls, floors, fixtures, basins, tubs, and tile. 	<ul style="list-style-type: none"> Must meet GS-37¹ and must be Green Seal certified at the time of bid submission OR <ul style="list-style-type: none"> Must meet UL 2759⁶ and must be EcoLogo certified at time of bid submission OR <ul style="list-style-type: none"> Must meet Safer Choice Standard ¹⁰ and must be certified at the time of bid submission. AND <ul style="list-style-type: none"> Must meet industry acceptable performance standards. Must be compliant with California OSHA requirements. Products bid for use in adult detention facilities must have hazard ratings of 0 or 1 for health, flammability, and reactivity for ready-to-use product. No methylene chloride, perchloroethylene, or trichloroethylene is allowed in product under the California Code of Regulations (Article 2 Section 94509, Title 17) A Closed-Dilution Control System is required 	1) Alameda County desires products that are effective for use in multiple product categories.	1) Copy of Green Seal, EcoLogo, or Safer Choice Standard ¹⁰ certification at the time of submission. 2) Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.
			3	Glass Cleaner	<ul style="list-style-type: none"> Must clean windows, glass, and polished surfaces. Stainless steel fixtures and dining tables may be cleaned with this cleaner Does not include any products requiring registration under FIFRA, such as those making claims as sterilizers, disinfectants, or sanitizers. 	<ul style="list-style-type: none"> Must meet GS-37¹ and must be Green Seal certified at time of bid submission OR <ul style="list-style-type: none"> Must meet UL 2759⁶ and must be EcoLogo certified at time of bid submission OR <ul style="list-style-type: none"> Must meet Safer Choice Standard ¹⁰ and must be certified at the time of bid submission. AND <ul style="list-style-type: none"> Must meet industry acceptable performance standards. Must be compliant with California OSHA requirements. Products bid for use in juvenile detention facilities must have hazard ratings of 0 or 1 for health, flammability, and reactivity for ready-to-use product. A Closed-Dilution Control System is required 		

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1	General Purpose & Restroom Cleaners	ENVIRONMENTALLY PREFERABLE	4	Heavy Duty Cleaner	<ul style="list-style-type: none"> Products may be used to clean hard surfaces and tough dirt in residential detention facilities such as on walls, floors, baseboards, and equipment in inmate living quarters, kitchens, recreational and dining areas. Suitable agents do not include those for specialized cleaning/degreasing operations such as removal of paints, sealants, rust, and adhesives; hand wiping parts; preparation of surfaces for electroplating, organic coatings, and parts testing; or the cleaning of hydraulic components, medical supplies, electronics and optics. 	<ul style="list-style-type: none"> Must meet GS-37¹ and must be Green Seal certified at time of bid submission. OR <ul style="list-style-type: none"> Must meet UL 2759⁶ or UL 2792⁵ and must be EcoLogo certified at time of bid submission. OR <ul style="list-style-type: none"> Must meet Safer Choice Standard ¹⁰ and must be certified by EPA and have verification that it has passed the audit process at the time of bid submission. AND <ul style="list-style-type: none"> No aerosol products allowed to decrease exposure to potentially harmful chemicals. Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. No methylene chloride, perchloroethylene, or trichloroethylene is allowed in product under the California Code of Regulations (Article 2 Section 94509, Title 17). 	1) Alameda County desires products that are effective for use in multiple product categories.	1) Copy of Green Seal, EcoLogo, or Safer Choice Standard ¹⁰ certification at the time of submission. 2) Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.
			5	Liquid Hand Soap (Not Antimicrobial)	<ul style="list-style-type: none"> Liquid hand soaps are used throughout the County in most lavatories and other areas requiring hand washing. Some hand washing standards may require the use of antimicrobial soaps. Soaps in this category are not intended for use for grease removal such as at motor vehicle shops or for use in medical facilities for antimicrobial cleaning. 	<ul style="list-style-type: none"> Must meet GS-41³ and must be Green Seal certified at time of bid submission OR <ul style="list-style-type: none"> Must meet UL 2784⁴ and must be EcoLogo certified at time of bid submission AND <ul style="list-style-type: none"> Must not be labeled 'antimicrobial' and must not contain triclosan or triclocarban. Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. Touch free dispensers must be provided to the County at no cost. Dispensers must include soap catcher dish. 	1) It is desirable that products have a pH between 6 and 8.5 and be free of fragrance.	1) Copy of Green Seal or EcoLogo certification at the time of submission. 2) Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. 3) Bidders must submit documentation showing the product pH is between 6 and 8.5 and whether the product is fragrance free if applicable.

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1	General Purpose & Restroom Cleaners	ENVIRONMENTALLY PREFERABLE	6	Foam Soap (Not Antimicrobial)	<ul style="list-style-type: none"> Liquid hand soaps are used throughout the County in most lavatories and other areas requiring hand washing. Some hand washing standards may require the use of antimicrobial soaps. Soaps in this category are not intended for use for grease removal such as at motor vehicle shops or for use in medical facilities for antimicrobial cleaning. 	<ul style="list-style-type: none"> Must meet GS-41³ and must be Green Seal certified at time of bid submission <p>OR</p> <ul style="list-style-type: none"> Must meet UL 2784⁴ and must be EcoLogo certified at time of bid submission <p>AND</p> <ul style="list-style-type: none"> Must not be labeled 'antimicrobial' and must not contain triclosan or triclocarban. Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements, Touch free dispensers must be provided to the County at no cost. Dispensers must include soap catcher dish. 	1) It is desirable that products have a pH between 6 and 8.5 and be free of fragrance.	<ol style="list-style-type: none"> Copy of Green Seal or EcoLogo, at the time of submission. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. Bidders must submit documentation showing the product pH is between 6 and 8.5 and whether the product is fragrance free.
			7	Hand Sanitizer	<ul style="list-style-type: none"> Hypoallergenic Disinfectant that kills 99.9% of germs Leaves hands feeling soft and smooth with moisturizers 	<ul style="list-style-type: none"> Product must not contain any quaternary ammonium compounds, triclosan or triclocarban Alcohol-based sanitizers must contain a minimum of 60% alcohol Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements Touch free dispensers must be provided to the County at no cost. Dispensers must include soap catcher dish. 	1) It is desirable that the product meets UL 2783 ⁹ and be certified at the time of bid submission. OR It is desirable that the product meets GS-41 ³ and be Green Seal certified at time of bid submission.	1) Copy of UL Environment EcoLogo certification or Green Seal at the time of submission, if applicable.

2	General Purpose & Restroom Cleaners	TRADITIONAL	8	Graffiti remover	<ul style="list-style-type: none"> Product may be used to remove vandalism marks and graffiti from a wide variety of surfaces such as painted, coated, or non-porous surfaces. 	<ul style="list-style-type: none"> Product must completely remove graffiti without damaging the underlying surface No aerosol products allowed to decrease exposure to potentially harmful chemicals. Percent Volatile Organic Compound (VOC) by weight must not exceed 30% for non-aerosol products Products cannot contain methylene chloride, perchloroethylene, or trichloroethylene. 		<ol style="list-style-type: none"> County reserves the right to request and require 3rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.
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2	General Purpose & Restroom Cleaners	TRADITIONAL	9	Furniture Polish	<ul style="list-style-type: none"> Furniture polish is used to polish wood surfaces or office furniture. 	<ul style="list-style-type: none"> No aerosol products allowed to decrease exposure to potentially harmful chemicals. Maximum allowable VOC content, under the California Code of Regulations (Article 2 Section 94509, Title 17) for this product category is 3% for non-aerosol products. No chlorinated compounds. No chemicals known to the state of California to cause cancer (as listed under Prop 65). 	<ol style="list-style-type: none"> All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications. 	<ol style="list-style-type: none"> County reserves the right to request and require 3rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.
2	General Purpose & Restroom Cleaners	TRADITIONAL	10	Abrasive Cleaner	<ul style="list-style-type: none"> Used for spot cleaning hard surfaces to remove pencil, ink, and other markings. 	<ul style="list-style-type: none"> Must be cream based (non-powder) to avoid inhalation of particulates. Cleaners should not contain chlorine-based bleaching agents. Must be compliant with California OSHA requirements. Meet industry acceptable performance standards. Must not leave a residue. 	<ol style="list-style-type: none"> It is desirable that the product does not contain ammonia. 	<ol style="list-style-type: none"> Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.

			11	Enzymatic Cleaner/ Digester	<ul style="list-style-type: none"> Agents are used to counteract odor. Typically used in restrooms to digest the organic material in urine that is a source of odor. 	<ul style="list-style-type: none"> Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. 	1) All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	1) Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.
			12	Disinfectant/ Sanitizer	<ul style="list-style-type: none"> Disinfectants are used to destroy/ irreversibly inactivate infectious fungi, viruses and bacteria, but not necessarily their spores. Sanitizers are used to reduce, but not necessarily eliminate, microorganisms to levels considered safe by public health codes or regulations. Used for food service cleaning applications. Used to fight germs on hard surfaces such as bathroom fixtures and toilet seats and bowls. Used in health clinics located in County detention facilities and public health facilities Must destroy or irreversibly inactivate Influenza-A, MRSA, SARS-CoV-2, and tuberculosis 	<ul style="list-style-type: none"> Product active ingredient must be Hydrogen Peroxide, Accelerated Hydrogen Peroxide, Lactic Acid, Caprylic Acid and/or Citric Acid. Prohibited active ingredients include: Chlorinated compounds (e.g., Sodium hypochlorite (Bleach), HCl, Triclosan, Triclocarban Benzalkonium chloride and other quaternary ammonium chloride compounds), Brominated compounds, Silver ions. Product must be registered with the U.S. Environmental Protection Agency under the Federal Insecticide, Fungicide, and Rodenticide Act (FIFRA) Product must be registered by the California Department of Pesticide Registration All products must be compliant with California OSHA requirements, Products bid for use in juvenile detention facilities must have hazard ratings of 0 or 1 for health, flammability, and reactivity for ready-to-use product. No aerosol products allowed to decrease exposure to potentially harmful chemicals Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) for this product category is 1% for non-aerosol products. Product performance should meet industry acceptable performance standards. 	1) All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	<p>1) Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.</p> <p>2) County reserves the right to request and require 3rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310.</p> <p>3) Bidders must provide documentation of U.S. Environmental Protection Agency (EPA) registration under FIFRA.</p>

2	General Purpose & Restroom Cleaners	TRADITIONAL	13	Metal Polish	<ul style="list-style-type: none"> • Metal polish is used to polish metal surfaces such as door handles, railings, elevator doors, and stainless chrome in lavatories. • Must leave metal surfaces with a shine 	<ul style="list-style-type: none"> • No aerosol products allowed to decrease exposure to potentially harmful chemicals • Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) for this product category is 3% • Product performance should meet industry acceptable performance standards. • All products must be compliant with California OSHA requirements. 		<ol style="list-style-type: none"> 1) Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. 2) County reserves the right to request and require 3rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310.
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GROUP #	PRODUCT GROUP	PRODUCT TYPE	ITEM #	PRODUCT CATEGORIES	PRODUCT SPECIFICATION			REQUIRED BID SUBMITTALS
					Intended Use	Environmental Certification Standards and Mandatory Specification**	Desirable Specification	
3	Carpet Care	ENVIRONMENTALLY PREFERABLE	14	Carpet Care - Shampoo	<ul style="list-style-type: none"> Rotary shampooing is one of two methods at the County used for deep cleaning carpets. Used in rotary cleaning Used for top scrub cleaning which is accomplished using a bonnet shampoo system. Mini shampoos are used for spot cleaning. Shampoo must have low suds Must contain defoamer 	<ul style="list-style-type: none"> Products must meet GS-37¹ and must be Green Seal certified at the time of bid submission <p>OR</p> <ul style="list-style-type: none"> Products must meet UL 2795⁸ and must be EcoLogo certified at the time of bid submission. <p>OR</p> <ul style="list-style-type: none"> Must meet Safer Choice Standard ¹⁰ and must be certified at the time of bid submission. <p>AND</p> <ul style="list-style-type: none"> Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. No methylene chloride, perchloroethylene, or trichloroethylene is allowed in product under the California Code of Regulations (Article 2 Section 94509, Title 17). 	<p>1) Alameda County desires products that are effective for use in multiple product categories.</p>	<p>1) Copy of Green Seal, EcoLogo, or Safer Choice Standard ¹⁰ certification at the time of submission.</p> <p>2) Bidder must provide quotes for a complete system of carpet care to meet the County's needs</p> <p>3) Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.</p>
3	Carpet Care	TRADITIONAL	15	Carpet Care - Wet Extraction Cleaner	<ul style="list-style-type: none"> Used at the County for deep cleaning carpets. Used in conjunction with a defoamer. Low suds formula 	<ul style="list-style-type: none"> Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. No methylene chloride, perchloroethylene, or trichloroethylene is allowed in product under the California Code of Regulations (Article 2 Section 94509, Title 17). 	<p>1) Alameda County desires products that are effective for use in multiple product categories.</p>	<p>1) Bidder must provide quotes for a complete system of carpet care to meet the County's needs</p> <p>2) Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use</p>

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			16	Carpet Care – Defoamer	<ul style="list-style-type: none"> Used in conjunction with a wet extraction cleaner for the deep cleaning of carpets. 			product. SDS must be at least 1 point or lower.
			17	Host Chemical (Dry Carpet Cleaner)	<ul style="list-style-type: none"> Dry extraction carpet cleaning Removes dry dirt Lifts the pile Deep cleans carpet Removes spots, spills, dust mites and other allergens 	<ul style="list-style-type: none"> Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. 	1) All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	

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					Intended Use	Environmental Certification Standards and Mandatory Specification**	Desirable Specification	
4	Hard Floor Care	ENVIRONMENTALLY PREFERRED	18	Hard Floor Care - Neutral Cleaner	<ul style="list-style-type: none"> Used by the County on a daily basis to clean day-to-day dirt build up on hard floors. Either water or a pH neutral cleaner is used to mop down the floors each evening. 	<ul style="list-style-type: none"> Products must meet GS-37¹ and must be Green Seal certified at the time of bid submission OR <ul style="list-style-type: none"> Products must meet UL 2759⁶ and must be EcoLogo certified at the time of bid submission. OR <ul style="list-style-type: none"> Must meet Safer Choice Standard ¹⁰ and must be certified at the time of bid submission. AND <ul style="list-style-type: none"> Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) for floor maintenance products is 1%. A Closed-Dilution Control System is required 	1) Alameda County desires products that are effective for use in multiple product categories.	1) Copy of Green Seal, UL Environment EcoLogo, or Safer Choice Standard ¹⁰ certification at the time of submission. 2) Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. 3) County reserves the right to request and require 3 rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310.
			19	Hard Floor Care - Concrete/ Terrazzo Finish	<ul style="list-style-type: none"> Used to polish, protect, or enhance floor surfaces by leaving a protective wax polymer or resin coating that is designed to be periodically removed (stripped) and reapplied. Should increase stain and water resistance and make cleaning easier. Used on concrete and terrazzo flooring. 	<ul style="list-style-type: none"> Products must meet GS-40² and must be Green Seal certified at the time of bid submission OR <ul style="list-style-type: none"> Products must meet UL 2777⁷ and must be EcoLogo certified at the time of bid submission. OR <ul style="list-style-type: none"> Must meet Safer Choice Standard ¹⁰ and must be certified at the time of bid submission. AND <ul style="list-style-type: none"> Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) for resilient and non-resilient flooring material finishes is 1%. 	1) All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	1) Copy of Green Seal, UL Environment EcoLogo, or Safer Choice Standard ¹⁰ certification at the time of submission. 2) Bidders must provide must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. 3) County reserves the right to request and require 3 rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310

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					Intended Use	Environmental Certification Standards and Mandatory Specification**	Desirable Specification	
4	Hard Floor Care	ENVIRONMENTALLY PREFERRED	20	Hard Floor Care - Finish	<ul style="list-style-type: none"> Used to polish, protect, or enhance floor surfaces by leaving a protective wax polymer or resin coating that is designed to be periodically removed (stripped) and reapplied Should increase stain and water resistance and make cleaning easier. 	<ul style="list-style-type: none"> Products must meet GS-40² and must be Green Seal certified at the time of bid submission OR <ul style="list-style-type: none"> Products must meet UL 2777⁷ and must be EcoLogo certified at the time of bid submission. OR <ul style="list-style-type: none"> Must meet Safer Choice Standard ¹⁰ and must be certified at the time of bid submission. AND <ul style="list-style-type: none"> Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) ¹¹ for resilient and non-resilient flooring material finishes is 1%. Maximum allowable Volatile Organic Compound content under the California Code of Regulations (Article 2 Section 94509, Title 17) ¹¹ for Floor Care Strippers labeled for light to medium build-up is 3%, and for heavy build-up is 12%. 	1) All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	1) Copy of Green Seal, EcoLogo, or Safer Choice Standard ¹⁰ certification at the time of submission. 2) Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. 3) County reserves the right to request and require 3 rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310.
			21	Hard Floor Care - Buff/ Burnish/ Restorer	<ul style="list-style-type: none"> Used to maintain the floor's finish and to reduce the frequency of stripping and finishing floors. Give the floor a wet look or shine but also provide a safe walking surface. 			
			22	Hard Floor Care - Stripper	<ul style="list-style-type: none"> Used to remove finishes for a thorough cleaning of the floor surface. Should remove floor finish through the breakdown of the finish polymer or by dissolving or emulsifying the finish, polish, or wax Should not damage the floor surface itself. 			

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5	Hard Floor Care	TRADITIONAL	23	Hard Floor Care – Concrete/ Terrazzo Finish	<ul style="list-style-type: none"> Used to polish, protect, or enhance floor surfaces by leaving a protective wax polymer or resin coating that is designed to be periodically removed (stripped) and reapplied. Should increase stain and water resistance and make cleaning easier. Will be used on concrete and terrazzo flooring Give the floor a wet look or shine but also provide a safe walking surface. 	<ul style="list-style-type: none"> Meet industry acceptable performance standards. Must be compliant with California OSHA requirements. Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) for resilient and non-resilient flooring material finishes is 1%. 	All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	<ol style="list-style-type: none"> Bidder must provide quotes for a complete system of hard floor care to meet the County's needs. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. County reserves the right to request and require 3rd Party documentation showing the VOC content of products being bid as determined by CARB Method 310.
			24	Hard Floor Care - Finish	<ul style="list-style-type: none"> Used to polish, protect, or enhance floor surfaces by leaving a protective wax polymer or resin coating that is designed to be periodically removed (stripped) and reapplied. Should increase stain and water resistance and make cleaning easier. 			
			25	Hard Floor Care - Buff/ Burnish/ Restorer	<ul style="list-style-type: none"> Used to maintain the floor's finish and to reduce the frequency of stripping and finishing floors. Give the floor a wet look or shine but also provide a safe walking surface. 			

5	Hard Floor Care	TRADITIONAL	26	Hard Floor Care - Stripper	<ul style="list-style-type: none"> • Used to remove finishes for a thorough cleaning of the floor surface. • Should remove floor finish through the breakdown of the finish polymer or by dissolving or emulsifying the finish, polish, or wax. • Should not damage the floor surface itself. 	<ul style="list-style-type: none"> • Meet industry acceptable performance standards • Must be compliant with California OSHA requirements. • May not be dispensed in aerosol container. • Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) ¹¹ for floor wax strippers is 3% for non-aerosol as-used for light or medium build-up or 12% for non-aerosol as-used for heavy build-up. 	<p>All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.</p>	<ol style="list-style-type: none"> 1) Bidder must provide quotes for a complete system of hard floor care to meet the County's needs 2) Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. 3) County reserves the right to request and require 3rd Party documentation showing the VOC content of products being bid as determined by CARB Method 310.
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