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Janitorial Cleaning Products Bid

Background

The County uses certified green cleaning products in order to help create a healthy work environment for janitorial staff and building occupants. We require that products be certified to one of the following third-party green cleaning standards: UL/ECOLOGO, Green Seal, and the U.S. Environmental Protection Agency's Safer Choice Standard. Requiring certification to these standards allows us to feel confident that the products we buy will perform well and meet our green and healthy purchasing goals.

Bid Details

Bid Type: Request for Quotation (RFQ)

Bid Number: 902129

Contract Start Date: November 7, 2022

Contract Duration: Three years, with the option to renew for two years

Products Awarded: General purpose and restroom cleaners; glass cleaner; carpet and

hard floor care; metal and furniture polish; disinfectant

Vendor: WAXIE Sanitary Supply, (925) 337-2953

Pricing: See page 9 of this document

More Information: For more information, or for a copy of the bid, contract or award summary, call the Alameda County General Services Agency Purchasing Department at

(510) 208-9600.

Disclaimer

This document provides an excerpt of the environmental specifications from this bid. It is compiled from the original bid and all addendums issued during the procurement process.

This document is provided for informational purposes only, and may not include all of the product or service specifications. Agencies interested in evaluating this bid for a piggybacking opportunity should obtain a full copy of the bid and other contract documents, as required, to determine if the competitive process and contract awarded allows piggybacking and meets your agency's rules and regulations for contracting. Contact your legal counsel if you have questions about piggybacking.

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Environmental Specifications Excerpt: RFQ No. 902129

I. STATEMENT OF WORK

A. INTENT

It is the intent of these specifications, terms and conditions to describe janitorial cleaning products required by the Alameda County General Services Agency—Building Maintenance Department (GSA—BMD) and Probation Department (ACPD).

The County intends to award a three (3)-year contract (with option to renew for two (2) years) to the Bidder selected as the lowest responsible Bidder whose response meets the County's requirements.

It is the intent of these specifications, terms and conditions to procure the most environmentally preferable products with equivalent or higher performance and at equal or lower cost than traditional products. Specific requirements from the County's Sustainability Program that are related to this Bid are included in the appropriate Bid sections.

D. <u>SPECIFIC REQUIREMENTS</u>

3. Product Requirements:

a. Dispensers:

- (1) Dispensers will be required for some of the cleaning products, while for other products, it will be a desirable specification (please see Appendix 1 Products Specifications and Requirements).
- (2) All dispensers for the cleaning products must be closed dilution-control system dispensers, which automatically dilute concentrated products using water directly from the water pipes and prevent the concentrated product from being accessed by users.
- (3) All dispensers must be provided to the County at no additional cost.

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- (4) Dispensers will all have to be replaced by the Contractor if the product is not compatible with the current dispensers.
- (5) Most dispensers will be installed by GSA–BMD. If installation is required by the Contractor, this will be provided to the County at no additional cost.

b. Microfiber Cloth Towels

- (1) All cleaning products must be colored, including the labels for bottles to match the chemical, and must be delivered with a corresponding colored rag/towel that will be used with the product.
- (2) A minimum of four different colors shall be provided that coordinate with the cleaning system.
- (3) Mircofiber cloth towels will be ordered by the County on an as-needed basis.
- (4) Size of the microfiber cloth towels must be 16 inches by 16 inches.

c. ACPD requires that:

- (1) All cleaning products will be in a tamper-proof dispenser.
- (2) All dispensers will be secured with a padlock or designated key lock system approved by the County, in order to keep the cleaning products locked up and under control.
- d. All product requirements, specifications and any additional documentation are included in Appendix 1 Product Requirements and Specifications.

4. Off/Non-Contract Items:

a. Off-contract products are those products without fixed contract pricing. There is a separate Bid Form – Table B for

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off-contract products linked to similar product categories contained in Bid Form — Table A. This discounts must be valid for the duration of any agreement and will apply to any and all janitorial cleaning products ordered from the Contractor's catalog(s), whether they are in print form or items available for ordering online. Contractor must provide the County the maximum discount possible from their catalog list price to match or improve on competitor's retail prices for the same exact product required by County. The primary objective is for the Contractor to provide its entire catalog(s) of products so that County agencies may order a broad range of products as appropriate for their needs, with exceptions noted as excluded items.

5. Environmental Certifications:

- a. Contractor must meet the minimum standards established for the performance of environmentally preferable cleaning products are based on Green Seal, UL Environment EcoLogo Certifications, and/or the Safer Choice Standard managed by the U.S. Environmental Protection Agency (EPA), as relevant to that category of products as specified under each product category listed in Appendix 1.
- b. Links to the Green Seal Standard, UL Environment EcoLogo Standard, and/or the Safer Choice Standard, as well as listings of currently certified products under each standard, are listed in Appendix 2.

6. Training:

a. The product manufacturer, their distributor, or a third party must offer onsite training and training materials in the proper dilution and use of products as well as the proper disposal of unused product. Specific attention must be paid to safety issues, emergency procedures, and how chemicals may or may not work together. Initial training and additional training during the contract term must be offered at no additional cost to the County. Components of the training program must include, but not be limited to:

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- (1) On-site initial training, up to 30 hours, for use of products including field demonstrations for approximately 20 staff, including Janitorial Supervisors, Leads, and other staff.
- (2) On-site training on an as-needed basis, with specific staff, for the purposes of trouble-shooting particular issues. This training may need to occur in the evenings or early morning.
- (3) Training materials for Janitor Supervisors and Leads to train janitorial line staff. There are approximately 200 line staff janitors. Training material will be picture-based with English text. A description of the training approach and materials should be included in the bid response. Examples of training materials may be included.
- (4) Written instructions on the use of products and equipment. Instruction on how to properly maintain equipment must be addressed.
- (5) Training materials should include step-by-step instructions for the proper dilution, use, and disposal, and the proper use of dispensing equipment, if applicable.
- (6) On-going training, as needed, either on-site or at designated sites within the County.
- (7) A phone number, local to the County or toll-free, operated by staff knowledgeable of the products bid for a minimum of eight consecutive hours Monday through Friday, anytime between 6:00 a.m. and 6:00 p.m. (PST/PDT), for departments to call to receive instructions and assistance on product use.

7. Transition

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- a. Contractor shall meet with the County a month before the contract start date for a transition meeting, at no cost to the County.
- b. Contractor shall explain in writing to the County their implementation plan and work with the County on modifying that implementation plan, if necessary.
- c. Contractor shall work with the County to first use up products in the County's current inventory.

E. <u>DELIVERABLES / REPORTS</u>

- 1. Contractor shall provide electronic quarterly usage reports to the GSA Sustainability Department and to the Procurement & Contracts Specialist for Janitorial Cleaning products, upon request by the County, at no cost to the County. These reports shall be submitted in a Microsoft Excel electronic file and be formatted in such a way as to be sortable.
- 2. Contractor shall provide monthly and annual purchase summary reports upon request at no cost to the County.
- County shall pay from the itemized monthly statement for GSA-BMD. Individual invoices also provided.
- 4. The County will work with the Contractor to finalize the format of these reports upon contract award. The County reserves the right to make changes to the report and to request additional information, if deemed necessary. These reports will be issued within three weeks of the close of the previous year, upon request by the County. Additional electronic copies of these reports shall be sent to additional County business units upon request. Ad hoc reports shall be provided by the Contractor, as required, at no additional cost. Below is a description of the minimum information that will be included in the report and the formatting requirements.
 - a. Detailed Quarterly Usage Report Formatting
 - (1) Information provided in one worksheet (not multiple tabs or worksheets).

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- (2) Formatted to sort chronologically by purchase date and by key categories as defined below.
- (3) Each horizontal line to contain the data for a single transaction including item, quantity, unit cost, and total cost of transaction.

b. Key Categories

- (1) Purchase date
- (2) Customer Number (provide key)
- (3) Item part number
- (4) Item description (e.g., brand, size, color, etc.)
- (5) Type of unit used for pricing (e.g., each, box)
- (6) Number of individual pieces per unit
- (7) Units purchased (i.e., order quantity)
- (8) Shipped quantity (if not same as order quantity)
- (9) Unit price (i.e., charge to customer)
- (10) Total order cost
- (11) Certification standard met by product, if any (e.g. Green Seal, EcoLogo or Safer Choice Standard).

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Contract Pricing and Relevant Exhibits from the Contract

Contract pricing is provided for informational purposes only and is current as of the contract start date listed in this document or otherwise stated in the following pages. Alameda County does not guarantee pricing or that you will be able to piggyback on any contract. If your agency wishes to piggyback, contact the vendor directly and work with your legal counsel to establish a separate contract apart from Alameda County.

Appendix 1 and 2 describe the required and preferred environmental attributes of each product category. They were included in the bid, and incorporated into the contract.

EXHIBIT B

PAYMENT TERMS

1. County will use its reasonable efforts to make payment to Contractor upon successful completion and acceptance of the following services listed within thirty (30) days upon receipt and approval of invoice.

Dilution	Product Description	Product Name	Concentrated Volume	Qty	Dilution Ratio	Conce	ntrated Prod (per case)	uct Cost
		Product #				Year 1	Year 2	Year 3
General P	urpose and Restroom	Cleaners - Envi	ronmentally Prefe	rable				
		320007 -						
		WAXIE-						
	General Purpose	GREEN						
	Cleaner	SOLSTA 243						
		NEUTRAL		4 per				
1		CLEANER	3 liters	case	1:128	\$ 50.65	\$ 51.86	\$ 53.42
		1030400 -						
		WAXIE-						
		GREEN						
	Restroom	SOLSTA 300						
	Cleaner	NONACID						
		BATHROOM						
		CLEANER 3L		4 per				
2		4/CS	3 liters	case	1:32	\$ 58.77	\$ 60.54	\$ 62.35
		950110 -						
		WAXIE-						
		GREEN						
	Glass Cleaner	SOLSTA 543						
		GLASS &						
		SURFACE		4 per				
3		CLEANER	3 liters	case	1:60	\$ 44.73	\$ 46.08	\$ 47.46
		410056 -						
		WAXIE-						
	Heavy Duty	GREEN						
	Cleaner	SOLSTA 143						
		CLEANER		4 per				
4		DEGREASER	3 liters	case	1:64	\$ 69.08	\$ 71.16	\$ 73.29
		546100707 -						
	Liquid Hand Soap	CLEAN &						
	(Not	SMOOTH						
	Antimicrobial)	LOTION SKIN		4 per				
5		CLEANSER	1250ML	case	RTU	\$70.54	\$ 72.66	\$ 74.84

6	Foam Soap (Not Antimicrobial)	546100870 - FACILIPRO CONCENTRA TED MILD FOAM HAND SOAP	1.3 liters	2 per case	1:10	\$174.87	\$ 180.12	\$ 185.52
7	Hand Sanitizer	385713 - PURELL GREEN CERTIFIED INSTANT HAND SANITIZER FOAM	1.2 liters	2 per	RTU	\$ 8.49	\$ 70.55	\$ 72.67
	urpose and Restroom	<u>!</u>		case	KTO	7 0.43	7 70.55	γ /2.07
General Pi	urpose and Restroom	1077410 -	Itionai					
8	Graffiti Remover	WAXIE PRO GRAFFITI REMOVER QT 6/CS	1 quart	6 per	RTU	\$ 61.53	\$ 63.38	\$ 65.28
9	Furniture Polish	755000 - WAXIE- GREEN FURNITURE POLISH	1 quart	8 per	RTU	\$43.91	\$ 45.23	\$ 46.59
10	Abrasive Cleaner	1033400 - WAXIE- GREEN SCRUB-EASE II CREME CLEANSER	1 quart	12 per case	RTU	\$ 35.43	\$ 36.50	\$ 37.59
11	Enzymatic/Clean er/ Digester	1030310 - WAXIE ENZYMATIC LUSTER CREME CLEANSER QT 12/CS	1 quart	12 per case	RTU	\$ 48.25	\$ 49.70	\$ 51.19

		170059 -							
		WAXIE							
	Disinfectant/	SOLSTA 730							
	Sanitizer	HP							
		DISINFECTANT		4 per					
12		CLEANER	3 liters	case	1:64	\$	100.71	\$103.74	\$ 106.85
		750130 -							
		WAXIE METAL							
		SHEEN							
	Metal Polish	STAINLESS							
		STEEL		12					
		CLEANER 15		per					
13		OZ CAN 12/CS	1 quart	case	RTU	\$	88.61	\$ 91.27	\$ 94.01
Carpet	Care - Environmen	tally Preferable	& Traditiona	ı					
		1070254 -							
		WAXIE-GREEN							
	Carpet Care -	FIBERCARE							
	Shampoo	CARPET							
		SOIL		4 per					
14		EXTRACTOR	1 gallon	case	1:21	\$	52.49	\$54.07	\$ 55.69
		1070264 -							
	Carpet Care -	WAXIE							
	Wet Extraction	FIBERCARE #2							
	Cleaner	CARPET		4 per					
15		EXTRACTOR	1 gallon	case	1:32	\$	52.10	\$53.67	\$ 55.28
		1070324 -							
	Carpet Care -	WAXIE							
	Defoamer	DEFOAMER							
	Deloaniei	FOAM		4 per					
16		DISSIPATOR	1 gallon	case	1:10	\$	38.76	\$39.93	\$ 41.12
		1070922 -							
	Host Carpet	EXTRA (HOST)							
	Cleaner (Dry)	DRY CARPET		1					
17		CLEANER 2.2#	1 30 LB	bucket	RTU	\$	95.20	\$98.06	\$ 100.01
Hard Fl	oor Care - Environ		ble						
		320007 -							
	Hard Floor	WAXIE-GREEN							
	Care - Neutral	SOLSTA 243							
	Cleaner	NEUTRAL		4 per					
18		CLEANER	3 liters	case	1:128	\$	50.65	\$51.86	\$ 53.42
	Hard Floor	930010 -							
	Care -	110800-07							
	Concrete/	MAXIM		1					
19	Terrazzo Finish	ACTION FLOO	5 gallon	drum	RTU	\$	88.35	\$ 91.01	\$ 93.74
	Hard Floor	930010 -	0	1		r		,	
20	Care - Finish	110800-07	5 gallon	drum	RTU	\$	88.35	\$ 91.01	\$ 93.74
20	Curc i ii ii ii	110000-01	J gailuii	uruili	NIO	ڔ	00.33	7 JI.UI	کا ۱۵۰/۲

		MAXIM ACTION FLOO							
21	Hard Floor Care - Buff/Burnish/ Restorer	930211 - WAXIE-GREEN FLOOR FINISH ENHANCER	1 gallon	4 per case	1:64	\$	56.79	\$ 58.50	\$ 60.25
22	Hard Floor Care - Stripper	320824 - WAXIE BOMBERS FLOOR STRIPPER	1 gallon	4 per case	1:4	\$	89.96	\$92.66	\$ 95.44
Hard Fl	oor Care - Traditio	nal							
	Hard Floor Care - Concrete/	930054 - WAXIE MIRAGE		4 per					
23	Terrazzo Finish	FLOOR FINISH	1 gallon	case	RTU	\$	71.39	\$73.54	\$ 75.74
24	Hard Floor Care - Finish	930054 - WAXIE MIRAGE FLOOR FINISH	1 gallon	4 per case	RTU	\$	71.39	\$73.54	\$ 75.74
25	Hard Floor Care - Buff/Burnish/ Restorer	930154 - WAXIE ENCORE HIGH-SPEED FLOOR RESTORER	1 gallon	4 per case	1:4	\$	54.68	\$56.33	\$ 58.02
26	Hard Floor Care - Stripper	320024 - WAXIE BALANCE NEUTRAL-PH HARD SURFACE CLEANER	1 gallon	4 per	1:4	\$	40.44	\$41.66	\$ 42.91
26		CLEAINER	1 galloll	case	1.4			341.00 Unit	
Other				UO	М	Unit Price		Price	Unit Price
27	Microfiber Cloth Towels 16 inches x 16 inches	770400 - BLUE MICROFIBER TERRY CLOTH 16 X 16 IN		Eac		\$	1.79	\$ 1.84	\$ 1.90
2/	inches	TP X TP III		Eac	JN .	\	1./9	\$ 1.84	\$ 1.90

2. Invoices will be reviewed for approval by the County, depending on the department to whom the invoice is issued.

APPENDIX 1

PRODUCT SPECIFICATIONS AND REQUIREMENTS

GROUP	PRODUCT		ITEM	PRODUCT		PRODUCT SPECIFICATION					
#	GROUP	PRODUCT TYPE	#	CATEGORIES	Intended Use	Environmental Certification Standards and Mandatory Specification**	Desirable Specification	REQUIRED BID SUBMITTALS			
1	General Purpose & Restroom Cleaners	ENVIRONMENTALLY PREFERABLE	1	General Purpose Cleaner	 Routine cleaning of hard surfaces including impervious flooring such as concrete or tile. Routine cleaning of offices, institutions, warehouses, and industrial facilities and not of households, or food preparation operations. Cleaners must remove rust, mineral deposits, or odors Does not include products to strip, polish, or wax floors Does not include any products requiring registration under the Federal Insecticide, Fungicide, and Rodenticide Act (FIFRA), such as those making claims as sterilizers, disinfectants, or sanitizers. 	 Must meet the Green Seal standard for Industrial and Institutional Cleaners (hereafter referred to as GS-37¹) and must be Green Seal certified at the time of bid submission OR Must meet EcoLogo standard for Hard Surface Cleaners (hereafter referred to as UL 2759⁶) and must be EcoLogo certified at the time of bid submission OR Must meet U.S. Environmental Protection Agency's (EPA) Safer Choice Standard ¹⁰ (hereafter referred to as Safer Choice labeled) and must be labeled as such at the time of bid submission. AND Must meet industry acceptable performance standards Must be compliant with California OSHA requirements. Products bid for use in juvenile detention facilities must have hazard ratings of 0 or 1 for health, flammability, and reactivity for ready-to-use product. No methylene chloride, perchloroethylene, or trichloroethylene is allowed in product under the California Code of Regulations (Article 2 Section 94509, Title 17) A Closed-Dilution Control System is required 	Alameda County desires products that are effective for use in multiple product categories.	 Copy of Green Seal, EcoLogo, or Safer Choice Standard certification at the time of submission. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. 			

	urement Contract No. 24457							
GROUP F	PRODUCT		ITEM	PRODUCT		PRODUCT SPECIFICATION		
	GROUP	PRODUCT TYPE	#	CATEGORIES	Intended Use	Environmental Certification Standards and Mandatory Specification**	Desirable Specification	REQUIRED BID SUBMITTALS
P	General Purpose & Restroom Cleaners	ENVIRONMENTALLY PREFERABLE	3	Restroom Cleaner	 Must clean hard surfaces in a bathroom such as counters, walls, floors, fixtures, basins, tubs, and tile. Must clean windows, glass, and polished surfaces. Stainless steel fixtures and dining tables may be cleaned with this cleaner Does not include any products requiring registration under FIFRA, such as those making claims as sterilizers, disinfectants, or sanitizers. 	 Must meet GS-37¹ and must be Green Seal certified at the time of bid submission Must meet UL 27596 and must be EcoLogo certified at time of bid submission Must meet Safer Choice Standard ¹0 and must be certified at the time of bid submission. Must meet industry acceptable performance standards. Must be compliant with California OSHA requirements. Products bid for use in adult detention facilities must have hazard ratings of 0 or 1 for health, flammability, and reactivity for ready-to-use product. No methylene chloride, perchloroethylene, or trichloroethylene is allowed in product under the California Code of Regulations (Article 2 Section 94509, Title 17) A Closed-Dilution Control System is required Must meet GS-37¹ and must be Green Seal certified at time of bid submission Must meet UL 27596 and must be EcoLogo certified at time of bid submission Must meet Safer Choice Standard ¹0 and must be certified at the time of bid submission. Must meet industry acceptable performance standards. Must meet industry acceptable performance standards. Must be compliant with California OSHA requirements. Products bid for use in juvenile detention facilities must have hazard ratings of 0 or 1 for health, flammability, and reactivity for ready-to-use product. A Closed-Dilution Control System is required 	Alameda County desires products that are effective for use in multiple product categories.	 Copy of Green Seal, EcoLogo, or Safer Choice Standard ¹⁰ certification at the time of submission. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.

	Procurement Contract No. 24457										
GROUP	PRODUCT		ITEM	PRODUCT		PRODUCT SPECIFICATION					
#	GROUP	PRODUCT TYPE	#	CATEGORIES	Intended Use	Environmental Certification Standards and Mandatory Specification**	Desi	irable Specification		REQUIRED BID SUBMITTALS	
1	General Purpose & Restroom Cleaners	ENVIRONMENTALLY PREFERABLE	4	Heavy Duty Cleaner	 Products may be used to clean hard surfaces and tough dirt in residential detention facilities such as on walls, floors, baseboards, and equipment in inmate living quarters, kitchens, recreational and dining areas. Suitable agents do not include those for specialized cleaning/degreasing operations such as removal of paints, sealants, rust, and adhesives; hand wiping parts; preparation of surfaces for electroplating, organic coatings, and parts testing; or the cleaning of hydraulic components, medical supplies, electronics and optics. 	 Must meet GS-37¹ and must be Green Seal certified at time of bid submission. OR Must meet UL 27596 or UL 27925 and must be EcoLogo certified at time of bid submission. OR Must meet Safer Choice Standard ¹⁰ and must be certified by EPA and have verification that it has passed the audit process at the time of bid submission. AND No aerosol products allowed to decrease exposure to potentially harmful chemicals. Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. No methylene chloride, perchloroethylene, or trichloroethylene is allowed in product under the California Code of Regulations (Article 2 Section 94509, Title 17). 	1	Alameda County desires products that are effective for use in multiple product categories.	1)	Copy of Green Seal, EcoLogo, or Safer Choice Standard ¹⁰ certification at the time of submission. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.	
			5	Liquid Hand Soap (Not Antimicrobial)	 Liquid hand soaps are used throughout the County in most lavatories and other areas requiring hand washing. Some hand washing standards may require the use of antimicrobial soaps. Soaps in this category are not intended for use for grease removal such as at motor vehicle shops or for use in medical facilities for antimicrobial cleaning. 	 Must meet GS-41³ and must be Green Seal certified at time of bid submission Must meet UL 2784⁴ and must be EcoLogo certified at time of bid submission AND Must not be labeled 'antimicrobial' and must not contain triclosan or triclocarban. Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. Touch free dispensers must be provided to the County at no cost. Dispensers must include soap catcher dish. 		It is desirable that products have a pH between 6 and 8.5 and be free of fragrance.	1) 2) 3)	Copy of Green Seal or EcoLogo certification at the time of submission. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. Bidders must submit documentation showing the product pH is between 6 and 8.5 and whether the product is fragrance free if applicable.	

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GROUP	PRODUCT		ITEM	PRODUCT		PRODUCT SPECIFICATION		
#	GROUP	PRODUCT TYPE	#	CATEGORIES	Intended Use	Environmental Certification Standards and Mandatory Specification**	Desirable Specification	REQUIRED BID SUBMITTALS
1	General Purpose & Restroom Cleaners	ENVIRONMENTALLY PREFERABLE	6	Foam Soap (Not Antimicrobial)	 Liquid hand soaps are used throughout the County in most lavatories and other areas requiring hand washing. Some hand washing standards may require the use of antimicrobial soaps. Soaps in this category are not intended for use for grease removal such as at motor vehicle shops or for use in medical facilities for antimicrobial cleaning. 	 Must meet GS-41³ and must be Green Seal certified at time of bid submission OR Must meet UL 2784⁴ and must be EcoLogo certified at time of bid submission AND Must not be labeled 'antimicrobial' and must not contain triclosan or triclocarban. Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements, Touch free dispensers must be provided to the County at no cost. Dispensers must include soap catcher dish. 	It is desirable that products have a pH between 6 and 8.5 and be free of fragrance.	 Copy of Green Seal or EcoLogo, at the time of submission. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. Bidders must submit documentation showing the product pH is between 6 and 8.5 and whether the product is fragrance free.
			7	Hand Sanitizer	 Hypoallergenic Disinfectant that kills 99.9% of germs Leaves hands feeling soft and smooth with moisturizers 	 Product must not contain any quaternary ammonium compounds, triclosan or triclocarban Alcohol-based sanitizers must contain a minimum of 60% alcohol Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements Touch free dispensers must be provided to the County at no cost. Dispensers must include soap catcher dish. 	1) It is desirable that the product meets UL 27839 and be certified at the time of bid submission. OR It is desirable that the product meets GS-413 and be Green Seal certified at time of bid submission.	Copy of UL Environment EcoLogo certification or Green Seal at the time of submission, if applicable.

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2	General Purpose & Restroom Cleaners	TRADITIONAL	8	Graffiti remover	Product may be used to remove vandalism marks and graffiti from a wide variety of surfaces such as painted, coated, or non-porous surfaces.	 Product must completely remove graffiti without damaging the underlying surface No aerosol products allowed to decrease exposure to potentially harmful chemicals. Percent Volatile Organic Compound (VOC) by weight must not exceed 30% for non-aerosol products Products cannot contain methylene chloride, perchloroethylene, or trichloroethylene. 		 County reserves the right to request and require 3rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.
						PRODUCT SPECIFICATION		
	PRODUCT GROUP	PRODUCT TYPE	ITEM #	PRODUCT CATEGORIES	Intended Use	Environmental Certification Standards and Mandatory Specification** Desir	sirable Specification	REQUIRED BID SUBMITTALS
2	General Purpose & Restroom Cleaners	TRADITIONAL	9	Furniture Polish	Furniture polish is used to polish wood surfaces or office furniture.	potentially harmful chemicals. Maximum allowable VOC content, under the California Code of Regulations (Article 2 Section 94509, Title 17) for this product category is 3% for non-aerosol products. No chlorinated compounds. No chemicals known to the state of California to cause	requirements are met by products meeting he mandatory	 County reserves the right to request and require 3rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.
2	General Purpose & Restroom Cleaners	TRADITIONAL	10	Abrasive Cleaner	Used for spot cleaning hard surfaces to remove pencil, ink, and other markings.	Cleaners should not contain chlorine-based bleaching the contain chlorine that the cont	It is desirable that the product does not contain ammonia.	Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.

							PIUC	ure	ment Contract No. 24457
	11	Enzymatic Cleaner/ Digester	 Agents are used to counteract odor. Typically used in restrooms to digest the organic material in urine that is a source of odor. 	•	Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements.	1)	All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	1)	Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.
	12	Disinfectant/ Sanitizer	 Disinfectants are used to destroy/ irreversibly inactivate infectious fungi, viruses and bacteria, but not necessarily their spores. Sanitizers are used to reduce, but not necessarily eliminate, microorganisms to levels considered safe by public health codes or regulations. Used for food service cleaning applications. Used to fight germs on hard surfaces such as bathroom fixtures and toilet seats and bowls. Used in health clinics located in County detention facilities and public health facilities Must destroy or irreversibly inactivate Influenza-A, MRSA, SARS-CoV-2, and tuberculosis 		Product active ingredient must be Hydrogen Peroxide, Accelerated Hydrogen Peroxide, Lactic Acid, Caprylic Acid and/or Citric Acid. Prohibited active ingredients include: Chlorinated compounds (e.g., Sodium hypochlorite (Bleach), HCI, Triclosan, Triclocarban Benzalkonium chloride and other quaternary ammonium chloride compounds), Brominated compounds, Silver ions. Product must be registered with the U.S. Environmental Protection Agency under the Federal Insecticide, Fungicide, and Rodenticide Act (FIFRA) Product must be registered by the California Department of Pesticide Registration All products must be compliant with California OSHA requirements, Products bid for use in juvenile detention facilities must have hazard ratings of 0 or 1 for health, flammability, and reactivity for ready-to-use product. No aerosol products allowed to decrease exposure to potentially harmful chemicals Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) for this product category is 1% for non- aerosol products. Product performance should meet industry acceptable performance standards.	1)	All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	1) 2) 3)	Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. County reserves the right to request and require 3 rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310. Bidders must provide documentation of U.S. Environmental Protection Agency (EPA) registration under FIFRA.

2	General Purpose & Restroom Cleaners	TRADITIONAL	13	Metal Polish	Metal polish is used to polish metal surfaces such as door handles, railings, elevator doors, and stainless chrome in lavatories. Must leave metal surfaces with a shine	 No aerosol products allowed to decrease exposure to potentially harmful chemicals Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) for this product category is 3% Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. 		2)	Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. County reserves the right to request and require 3 rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310.
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OPOUR	DDODUGT		ITEM	DDODUGT		PRODUCT SPECIFICATION		
GROUP #	PRODUCT GROUP	PRODUCT TYPE	ITEM #	PRODUCT CATEGORIES	Intended Use	Environmental Certification Standards and Mandatory Specification**	Desirable Specification	REQUIRED BID SUBMITTALS
3	Carpet Care	ENVIRONMENTALLY PREFERABLE	14	Carpet Care - Shampoo	 Rotary shampooing is one of two methods at the County used for deep cleaning carpets. Used in rotary cleaning Used for top scrub cleaning which is accomplished using a bonnet shampoo system. Mini shampooers are used for spot cleaning. Shampoo must have low suds Must contain defoamer 	 Products must meet GS-37¹ and must be Green Seal certified at the time of bid submission OR Products must meet UL 2795³ and must be EcoLogo certified at the time of bid submission. OR Must meet Safer Choice Standard ¹⁰ and must be certified at the time of bid submission. AND Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. No methylene chloride, perchloroethylene, or trichloroethylene is allowed in product under the California Code of Regulations (Article 2 Section 94509, Title 17). 	Alameda County desires products that are effective for use in multiple product categories.	 Copy of Green Seal, EcoLogo, or Safer Choice Standard ¹⁰ certification at the time of submission. Bidder must provide quotes for a complete system of carpet care to meet the County's needs Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower.
3	Carpet Care	TRADITIONAL	15	Carpet Care - Wet Extraction Cleaner	Used at the County for deep cleaning carpets. Used in conjunction with a defoamer. Low suds formula	 Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. No methylene chloride, perchloroethylene, or trichloroethylene is allowed in product under the California Code of Regulations (Article 2 Section 94509, Title 17). 	Alameda County desires products that are effective for use in multiple product categories.	Bidder must provide quotes for a complete system of carpet care to meet the County's needs Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use

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GROUP #	PRODUCT GROUP	PRODUCT TYPE	ITEM #	PRODUCT CATEGORIES	Intended Use	Environmental Certification Standards and Mandatory Specification**	Desirable Specification	REQUIRED BID SUBMITTALS
			16	Carpet Care – Defoamer	Used in conjunction with a wet extraction cleaner for the deep cleaning of carpets.			product. SDS must be at least 1 point or lower.
			17	Host Chemical (Dry Carpet Cleaner)	 Dry extraction carpet cleaning Removes dry dirt Lifts the pile Deep cleans carpet Removes spots, spills, dust mites and other allergens 	 Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. 	All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	

ODOUD	PROPULOT			PRODUCT CATEGORIES	PRODUCT SPECIFICATION			
GROUP #	PRODUCT GROUP	PRODUCT TYPE	ITEM #		Intended Use	Environmental Certification Standards and Mandatory Specification**	Desirable Specification	REQUIRED BID SUBMITTALS
4	Hard Floor Care	ENVIRONMENTALLY PREFERRABLE	18	Hard Floor Care - Neutral Cleaner	 Used by the County on a daily basis to clean day-to-day dirt build up on hard floors. Either water or a pH neutral cleaner is used to mop down the floors each evening. 	 Products must meet GS-37¹ and must be Green Seal certified at the time of bid submission Products must meet UL 2759⁶ and must be EcoLogo certified at the time of bid submission. Must meet Safer Choice Standard ¹⁰ and must be certified at the time of bid submission. AND Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) for floor maintenance products is 1%. A Closed-Dilution Control System is required 	Alameda County desires products that are effective for use in multiple product categories.	 Copy of Green Seal, UL Environment EcoLogo, or Safer Choice Standard ¹⁰ certification at the time of submission. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. County reserves the right to request and require 3rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310.
			19	Hard Floor Care - Concrete/ Terrazzo Finish	 Used to polish, protect, or enhance floor surfaces by leaving a protective wax polymer or resin coating that is designed to be periodically removed (stripped) and reapplied. Should increase stain and water resistance and make cleaning easier. Used on concrete and terrazzo flooring. 	 Products must meet GS-40² and must be Green Seal certified at the time of bid submission Products must meet UL 27777 and must be EcoLogo certified at the time of bid submission. Must meet Safer Choice Standard 10 and must be certified at the time of bid submission. AND Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) for resilient and non-resilient flooring material finishes is 1%. 	All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	Copy of Green Seal, UL Environment EcoLogo, or Safer Choice Standard ¹⁰ certification at the time of submission. Bidders must provide must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. County reserves the right to request and require 3 rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310

# GROUP 4 Hard Floor ENVI		1		diement Contract No. 24437		
# GROUP PI		ITEM PRODUCT	PRODUCT SPECIFICATION			
	PRODUCT TYPE '	ITEM PRODUCT # CATEGORIES	Intended Use	Environmental Certification Standards and Mandatory Specification**	Desirable Specification	REQUIRED BID SUBMITTALS
	EFERRABLE 2	Hard Floor Care - Finish Hard Floor Care - Buff/ Burnish/ Restorer Hard Floor Care - Stripper	 Used to polish, protect, or enhance floor surfaces by leaving a protective wax polymer or resin coating that is designed to be periodically removed (stripped) and reapplied Should increase stain and water resistance and make cleaning easier. Used to maintain the floor's finish and to reduce the frequency of stripping and finishing floors. Give the floor a wet look or shine but also provide a safe walking surface. Used to remove finishes for a thorough cleaning of the floor surface. Should remove floor finish through the breakdown of the finish polymer or by dissolving or emulsifying the finish, polish, or wax Should not damage the floor surface itself. 	 Products must meet GS-40² and must be Green Seal certified at the time of bid submission Products must meet UL 27777 and must be EcoLogo certified at the time of bid submission. Must meet Safer Choice Standard ¹0 and must be certified at the time of bid submission. AND Product performance should meet industry acceptable performance standards. All products must be compliant with California OSHA requirements. Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) ¹¹¹ for resilient and non-resilient flooring material finishes is 1%. Maximum allowable Volatile Organic Compound content under the California Code of Regulations (Article 2 Section 94509, Title 17) ¹¹¹ for Floor Care Strippers labeled for light to medium build-up is 3%, and for heavy build-up is 12%. 	All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	 Copy of Green Seal, EcoLogo, or Safer Choice Standard ¹⁰ certification at the time of submission. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. County reserves the right to request and require 3rd Party documentation verifying products meet VOC requirements as determined by CARB Method 310.

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GROUP	PRODUCT		ITEM	PRODUCT CATEGORIES				
#	GROUP	PRODUCT TYPE	#		Intended Use	Environmental Certification Standards and Mandatory Specification**	Desirable Specification	REQUIRED BID SUBMITTALS
5	Hard Floor Care	TRADITIONAL	23	Hard Floor Care – Concrete/ Terrazzo Finish	 Used to polish, protect, or enhance floor surfaces by leaving a protective wax polymer or resin coating that is designed to be periodically removed (stripped) and reapplied. Should increase stain and water resistance and make cleaning easier. Will be used on concrete and terrazzo flooring Give the floor a wet look or shine but also provide a safe walking surface. 	 Meet industry acceptable performance standards. Must be compliant with California OSHA requirements. Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) for resilient and non-resilient flooring material finishes is 1%. 	All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	 Bidder must provide quotes for a complete system of hard floor care to meet the County's needs. Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. County reserves the right to request and require 3rd Party documentation showing the VOC content of products being bid as determined by CARB Method 310.
			25	Hard Floor Care - Finish Hard Floor Care - Buff/ Burnish/ Restorer	 Used to polish, protect, or enhance floor surfaces by leaving a protective wax polymer or resin coating that is designed to be periodically removed (stripped) and reapplied. Should increase stain and water resistance and make cleaning easier. Used to maintain the floor's finish and to reduce the frequency of stripping and finishing floors. Give the floor a wet look or shine but also provide a safe walking surface. 			

5	Hard Floor Care	TRADITIONAL	26	Hard Floor Care - Stripper	 Used to remove finishes for a thorough cleaning of the floor surface. Should remove floor finish through the breakdown of the finish polymer or by dissolving or emulsifying the finish, polish, or wax. Should not damage the floor surface itself. 	 Meet industry acceptable performance standards Must be compliant with California OSHA requirements. May not be dispensed in aerosol container. Maximum allowable Volatile Organic Compound content, under the California Code of Regulations (Article 2 Section 94509, Title 17) ¹¹ for floor wax strippers is 3% for nonaerosol as-used for light or medium build-up or 12% for non-aerosol as-used for heavy build-up. 	All specification requirements are met by products meeting the mandatory specification. There are no additional desirable specifications.	2)	Bidder must provide quotes for a complete system of hard floor care to meet the County's needs Bidders must provide Safety Data Sheets (SDSs) (formerly known as Material Safety Data Sheets or MSDSs) for all products bid for both concentrate, if provided in concentrated form, and ready-to-use product. SDS must be at least 1 point or lower. County reserves the right to request and require 3rd Party documentation showing the VOC content of products being bid as determined by CARB Method 310.
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Appendix 2 ENVIRONMENTAL CERTIFICATION STANDARDS

¹GS-37 refers to Green Seal's standard for *Industrial and Institutional Cleaning Products*.

- A copy of the most recent standard is available at https://greenseal.org/wp-content/uploads/GS-37-Standard-Ed-7.7-01.2022.pdf.
- A list of products that are certified under GS-37 can be found at https://certified.greenseal.org/.

2GS-40 is Green Seal's standard for *Industrial and Institutional Floor Care Products*, which covers Floor Polish, Restorers and Strippers.

- It is available at https://greenseal.org//storage/standards/April%202021/GS-40-Standard-Ed-2.5-04.2021.pdf.
- A list of GS-40-certified products can be found at https://certified.greenseal.org/

³GS-41 is Green Seal's standard for *Industrial and Institutional Hand Soaps and Hand Cleaners*.

- A copy of this standard is available at https://greenseal.org/storage/standards/July%202021/GS-41-standard-Ed-2.3-07.2021.pdf.
- A list of GS-41-certified products can be found at https://certified.greenseal.org/

⁴UL 2784 is EcoLogo's certification program for *Hand Cleaners*. This program is managed by UL Environment.

- A summary of this standard can be found at (Click on scope) https://www.shopulstandards.com/ProductDetail.aspx?UniqueKey=23404.
- A list of certified products can be found at https://spot.ul.com/main-app/products/catalog/?keywords=2784.

⁵**UL 2792** is EcoLogo's certification program for *Biologically-based Cleaning and Degreasing Compounds*. This program is managed by UL Environment.

- A summary of this standard can be found at (Click on scope)
 https://standardscatalog.ul.com/ProductDetail.aspx?productId=ULE2792 1 S 20120416.
- A list of certified products can be found at https://spot.ul.com/main-app/products/catalog/?keywords=2792.

⁶**UL 2759** is EcoLogo's certification program for *Hard Surface Cleaners*. This program is managed by UL Environment.

- A summary of the standard can be found at (Click on scope)
 https://www.shopulstandards.com/ProductDetail.aspx?productId=ULE2759 1 S 20110926.
- A list of certified products can be found at https://spot.ul.com/main-app/products/catalog/?keywords=2759.

⁷UL 2777 is EcoLogo's certification program for *Hard Floor Care Products*, which covers Floor Polish, Restorers and Strippers. This program is managed by UL Environment.

- A summary of this standard can be found at (Click on scope)
 https://www.shopulstandards.com/ProductDetail.aspx?productId=ULE2777 1 S 20111109.
- A list of certified products can be found at https://spot.ul.com/main-app/products/catalog/?keywords=2777.

8UL 2795 is EcoLogo's certification program for *Carpet and Upholstery Cleaning Products*. This program is managed by UL Environment.

- A summary of the standard can be found at (Click on scope)
 https://www.shopulstandards.com/ProductDetail.aspx?productId=ULE2795 1 S 20120412.
- A list of certified products can be found at https://spot.ul.com/main-app/products/catalog/?keywords=2795.

⁹**UL 2783** is EcoLogo's certification program for *Instant Hand Antiseptic Products*. This program is managed by UL Environment.

- A summary of the standard can be found at (Click on scope)
 https://www.shopulstandards.com/ProductDetail.aspx?productId=ULE2783 1 S 20111007.
- A list of certified products can be found at https://spot.ul.com/main-app/products/catalog/?keywords=2783.

¹⁰Safer Choice Standard (Formerly Design for Environment) is a partnership program of the U.S. Environmental Protection Agency. Revised and renamed as of February 2015, it was formerly known as the Design for the Environment (DfE) Standard for Safer Products. The main goal of the program is to lessen the chemical risk of products to reduce the health risk to people and the environment.

- A summary of the standard can be found at http://www.epa.gov/saferchoice/standard.
- A list of certified products can be found at http://www.epa.gov/saferchoice/products.

¹¹CCR Article2 Section 94509, Title 17 is the California Code of Regulations section that sets limits on the volatile organic compounds allowed in consumer products manufactured, supplied or offered for sale in the State. The regulation is found in Title 17-Public Health, Division 3-Air Resources, Chapter 1-Air Resources Board, Subchapter 8.5-Consumer Products, Article 2 Consumer Products.

• A description of the regulations can be found at https://ww2.arb.ca.gov/our-work/programs/consumer-products-program/current-regulations and the regulations themselves can be found at https://ww2.arb.ca.gov/sites/default/files/2020-08/v3 ADA Regs-all 8-31-2020.pdf.